

## Past Events - Detail Page

**Title:** 2008 Deal Activity: The Intermediaries Perspective  
**Category:** Breakfast Meeting  
**Location:** The Standard Club, 320 S. Plymouth Ct.  
**Start Date:** February 1, 2008  
**End Date:** February 1, 2008  
**City:** Chicago  
**Country:** US

**Description:** **2008 Deal Activity  
The Intermediaries Perspective**

**Date:** February 1, 2008

**Place:** The Standard Club

**Time:** 7:30 am – 9:15 am

Hear our local experts' points of view on M&A transaction volume, industry trends, the state of the economy and financing markets for the upcoming year.

**Moderator:**

**Ronald A. Kahn, Managing Director, Lincoln International LLC**

**Panelists:**

**Jason Apple, Senior Vice President, Houlihan Lokey Howard & Zukin**

**Kenton Brown, Principal, William Blair & Company**

**Thomas N. King, Managing Director, Edgeview Partners**

**Ronald D. Miller, Managing Director, Cleary Gull, Inc.**

**Ronald A. Kahn** is a managing director of Lincoln International LLC where he heads the firm's private placement activities. For over 15 years, Mr. Kahn has been actively involved in assisting both corporate clients and financial buyers raise capital for acquisitions, growth and recapitalizations. Because of his expertise in the placement of subordinated debt, for the past ten years Mr. Kahn has been chairing the "Symposium on Mezzanine Finance" a national conference on mezzanine capital which has been recognized as the leading forum for providers of junior capital in the United States. In addition, Mr. Kahn has authored numerous articles on mezzanine finance and is a frequent speaker on raising debt and equity capital. Prior to joining Lincoln International, Mr. Kahn held similar positions with Duff & Phelps and Mesirow Financial.

Between 1978 and 1987, Mr. Kahn served as Chief Financial Officer of several public companies including the Diana Corporation (NYSE:DNA), a diversified investment company, and Windsor Industries, Inc., a manufacturer of lamps and ceiling fans. A certified public accountant, Mr. Kahn began his career with KPMG after receiving his bachelor's degree from the University of Cincinnati. Mr. Kahn currently serves on the board of directors of The Parksite Group and Osterman & Co. and was previously a director of CMI Corporation (NYSE:CMI) and Murray's Discount Auto Stores. He also serves on the Advisory Board of Capital Resource Partners.

**Jason Apple** is a Senior Vice President in Houlihan Lokey's Financial Sponsors Coverage Group in the Chicago office. Mr. Apple brings to Houlihan Lokey more than 14 years of corporate finance, valuation, and private equity experience.

Prior to joining Houlihan Lokey in January 2006, Mr. Apple served as a Senior Manager in the Financial Advisory Services practice of Deloitte & Touche in Chicago. Prior to Deloitte and Touche, he served as the Director of Mergers & Acquisitions for a publicly traded software company. Mr. Apple also has several years of private equity experience working for Sam Zell's Equity Group Investments ("EGI"). In his capacity at EGI, Mr. Apple was responsible for conducting financial modeling, investment due diligence and industry analysis for a billion dollar buy-out fund. While at EGI, Mr. Apple performed these corporate finance activities for a wide range of public and private companies in the manufacturing, services and healthcare industries. Mr. Apple started his career as an analyst for the Valuation Services Group at Price Waterhouse in Chicago where he worked with a variety of manufacturing and consumer products companies.

Mr. Apple is a graduate of Northwestern University, majoring in economics, and received his M.B.A. in finance and management & strategy from the Kellogg School of Management. He is licensed with FINRA (formerly the NASD) as a General Securities Registered Representative (Series 7, 63).

**Kenton L. Brown** is a Principal with the *Debt Capital Markets* Department of William Blair & Company and specializes in raising mezzanine and senior debt capital for private equity firms and corporate clients throughout the U.S. Since joining William Blair & Company in 1989, Kent has focused on structuring and marketing various forms of debt capital for clients involved in acquisitions, recapitalizations, refinancings, and growth/expansion financings, particularly in situations where non-traditional capital is required. Financing engagements to date have included cash flow and asset-based credit facilities, subordinated (mezzanine) capital, second-lien loans, senior notes, equipment and venture leases, sale-leasebacks and equity capital.

Prior to joining William Blair & Company, Kent served for three years in the Chicago office of Arthur Andersen & Co. in both the audit and corporate tax divisions. Kent received a B.S. degree from the University of Colorado (Boulder), an M.B.A. from the University of Chicago, and is a CPA (Illinois; inactive).

**Thomas N. King** is a Managing Director of Edgeview Partners. Mr. King has more than 15 years of investment banking experience, with transactions ranging from sellside and buy-side, initial public offerings, equity offerings, leveraged financings and strategic advisory assignments across a broad array of industries. His industry experience includes capital goods, consumer products, general industrial, diversified manufacturing, media/publishing and restaurants.

Mr. King worked for Salomon Brothers/Salomon Smith Barney/Citigroup for over ten years, in both New York and Chicago. While in Chicago, he led Midwest Private Equity Coverage. After Salomon, Mr. King opened the Chicago office of Stifel Nicolaus Middle Market Investment Banking.

Mr. King earned a Bachelor of Arts in Economics from the University of Notre Dame. He holds a master's degree in business administration from the J.L. Kellogg Graduate School of Management at Northwestern University. Mr. King serves on the Board of Trustees of The John G. Shedd Aquarium and on the Executive Board of the Inner City Teaching Corps of Chicago.

**Ronald D. Miller** is a Managing Director and a member of Cleary Gull, Inc. Board of Directors. Mr. Miller is responsible for both the marketing and execution of mergers and acquisitions and financing transactions and for originating and monitoring portfolio investments. Mr. Miller has advised clients completing more than 70 merger and acquisition and public and private financing assignments representing approximately \$5.0 billion of transaction value.

Prior to forming Cleary Gull in March 2002, Mr. Miller was a Managing Director in the Investment Banking Department at Tucker Anthony Sutro. In addition to his investment banking responsibilities, he served on the firm's Private Placement Commitment Committee and on the Investment Committee of the TASC Investment Partnership. He also coordinated firm-wide MBA and undergraduate recruiting.

Prior to joining Tucker Anthony Sutro, Mr. Miller was a banker at First Chicago Corporation in Chicago and a Financial Analyst at Morgan Stanley in New York City. Mr. Miller received a M.M. from the Kellogg Graduate School of Management at Northwestern University, a B.S.E. from the

Wharton School at the University of Pennsylvania, and a B.A. in History from the College of Arts and Sciences at the University of Pennsylvania.

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