

Past Events - Detail Page

Title: Breakfast Meeting - September 28, 2007
Category: Breakfast Meeting
Location: The Standard Club, 320 S. Plymouth Ct.
Start Date: September 28, 2007
End Date: September 28, 2007
City: Chicago, IL
Description:

Alternative IPO Markets London Stock Exchange (AIM)

Date: September 28, 2007
Place: The Standard Club
Time: 7:30 am to 9:45 am

An ACG Chicago event focused on ALTERNATIVE IPO MARKETS London Stock Exchange's Alternative Investment Market (AIM).

Special Corporate Event Featuring:

Moderator:

Gerald Turner, Managing Director, FOCUS, LLC

Panelists:

Richard Webster-Smith, Business Development Manager, North America for the London Stock Exchange

Chris Searle, Partner, BDO Stoy Hayward LLP

Paul Shackleton, Director, Daniel Steward & Co.

Julian Henwood, Partner, Wragge & Co. LLP

The above panel will discuss -

- Update on the AIM Market and its relevance for U.S. Companies
- Principal legal documents in the IPO process
- The Nomad's and Broker's roles
- Principal financial documents in the IPO process
- Followed by a Moderated Q&A Session

About AIM

AIM, formerly known as the Alternative Investment Market, is the London Stock Exchange's market for smaller growing companies. On AIM there are a wide range of businesses ranging from young, venture capital backed start-ups to well-established, mature organizations looking to expand.

Since its launch in 1995, AIM has enabled young, growing companies to raise over \$100bn through initial public offerings (IPO's) and further capital raisings. This capital has helped AIM-quoted companies of all kinds to fund their development and pursue their ambitions.

AIM is currently home to over 1,600 quoted companies, and the market has proved itself to be particularly attractive to companies based outside of the UK, and there are now over 480 international companies quoted on AIM. In the past few years one of the largest sources for overseas companies joining AIM has been the United States, and there are currently a total of 76

United States companies quoted on AIM, from 31 different sub sectors and with a combined market capitalization of \$8.6 billion. United States companies have raised a total of \$4.6 billion on AIM.

Julian Henwood is a corporate partner at leading UK law firm Wragge & Co LLP. He has 20 years' experience in advising on corporate transactions and heads up the firm's AIM Team. Wragge & Co has a team of over 600 lawyers in offices in London, Birmingham, Hong Kong and Guangzhou and has been consistently voted by the Financial Times as one of the Top 50 Workplaces in the UK.

Chris Searle is a partner in the corporate finance department of BDO Stoy Hayward LLP in London where he specializes in due diligence and reporting accountants' work on IPOs and subsequent transactions. He has specialized in this type of work for over 19 years and has led over 60 AIM IPOs. BDO Stoy Hayward LLP is the UK member firm of BDO International, the fifth largest firm of accountants in the world with over 600 offices in over 100 countries. BDO Stoy Hayward LLP is the leading reporting accountant for AIM IPOs, having worked on more than any other accountancy firm in 2004, 2005 and 2006. It is AIM Accountant of the Year 2007 (awarded by Growth Company Investor magazine)

Paul Shackleton is a director at Daniel Stewart & Co, a stockbroking firm with a successful track record in raising equity capital and providing financial advisory services for smaller companies traded on AIM. Daniel Stewart, through its affiliate SMH Capital Inc., has a presence on Wall Street and an ability to provide smaller US corporations access to both international and domestic capital.

Gerald Turner is a managing director at FOCUS and is based in Washington DC. His practice is both domestic and transatlantic. In addition to dealmaking at FOCUS, he is Investment Director of a London based venture fund, Seraphim Capital. Focus is a national, middle market investment bank with a team of 28 investment bankers officed in key cities across the United States.

Richard Webster-Smith is responsible for the London Stock Exchange's International Business Development activities in the USA and Canada. He plays an integral role in building and maintaining the Exchange's profile and presence in the adviser communities in London and the finance centres of North America, focusing on attracting international companies to the London markets. Richard was previously in charge of media relations for the Exchange's AIM market, and has also worked in the Exchange's Public Affairs team where he worked on both UK and EU public policy issues. He joined the Exchange in 2000.

A special thank you to FOCUS, LLC for bringing us this panel of experts. Founded in 1982 in Washington, DC, FOCUS provides a range of investment banking services tailored to the needs of emerging growth and middle market businesses. A national firm serving clients from offices in major cities across the United States. We specialize in serving businesses with revenues or transaction sizes between \$5 million and \$300 million.

Questions please contact ACG Chicago at 630-455-1740

Registration Fees

\$30.00 ACG Members

\$40.00 Non-ACG Members

Cancellation Policy

All cancellations received in writing to Chicagoacg@acg.org no later than 5pm, September 27 will receive full credit. All no shows will be invoiced. Payment is expected at the time of registration.

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