

## Past Events - Detail Page

**Title:** Breakfast Meeting - April 13, 2007  
**Category:** Breakfast Meeting  
**Location:** The Standard Club, 320 S. Plymouth Ct.  
**Start Date:** April 13, 2007  
**End Date:** April 13, 2007  
**City:** Chicago

**Description:** **2007 Annual Market Trends Breakfast Meeting**

**7:30 am to 9:15 am**  
**The Standard Club, Chicago**

### Panelists

**Stephen M. Burt, Managing Director, Duff & Phelps, LLC**  
**Saul E. Rudo, Partner, Katten Muchin Rosenman LLP**  
**Carl R. Tannenbaum, Group Senior Vice President/Chief  
Economist, LaSalle Bank Corporation**  
**David E. West, Managing Director, Stout Risius Ross Advisors,  
LLC**

**Stephen M. Burt** is a Managing Director in the Chicago office of Duff & Phelps, LLC. Mr. Burt is also the Head of Duff & Phelps' Mergers and Acquisitions Group, and is responsible for the international practice of mergers and acquisitions. Mr. Burt has more than 13 years of middle-market merger and acquisition experience, completing the sale of more than 75 middle market companies. Mr. Burt specializes in providing merger and acquisition services, private placement, and financial restructuring services to private and public companies. During his career, Mr. Burt has spoken on a wide variety of topics related to the investment banking environment.

Prior to joining Duff & Phelps in 1993, Mr. Burt was Vice President at Harris Bank, and provided corporate banking and advisory services to middle-market companies.

Mr. Burt earned his MBS in Finance from DePaul University in Chicago, and received his BS in Finance from Indiana University.

**Saul E. Rudo**, Partner with Katten Muchin Rosenman LLP concentrates his practice in the area of tax and corporate planning for corporate, private equity, venture capital and international transactions, and investment and management compensation arrangements.

Mr. Rudo is a frequent lecturer and recently spoke at the ACG 2005 InterGrowth Conference on "Use of LLCs in Buyout Transactions;" a Strategic Growth Conference for Middle Market Ingredients Companies on "Special Considerations for Buyers and Sellers – Alternative Transaction Structures;" a Geneva Companies Conference on "Selling Your Business – Exiting on Your Own Terms;" and the Corporation and Business Law Committee of the Chicago Bar Association on "Fundamentals of Venture Capital Transactions." Mr. Rudo has also spoken at an Economist E-Business Summit Conference on "How Spinning Off an E-Commerce Business May Benefit Your Company," and at a Business Sense Seminar on "Savvy Business and Legal Strategies to Grow Your Business." In addition, Mr. Rudo spoke on "Tax Implications for Investments in Non-U.S. Companies" at the 2004

Tax Practices for Private Equity Funds Conference sponsored by the Financial Research Associates at the Harvard Club in New York City.

Mr. Rudo has also written numerous articles on federal income and transfer tax matters, including an article for the President and CEO Magazine entitled "Use of Restricted Stock as Equity Incentive Compensation," and Family Office Exchange entitled "Family Limited Partnerships – Now Family Businesses Can Have Their Cake and Eat it Too."

Mr. Rudo has been selected as a "Leading Illinois Attorney" by American Business Research Corporation, is a member of the "Leading Lawyer Network – Top Lawyers," and is a member of the board of directors of First Bank of Highland Park, Illinois and the Gastro-Intestinal Research Foundation.

Mr. Rudo graduated with highest honors from the University of Illinois with a Bachelor of Science degree in Accounting in 1980, where he was a member of Bronze Tablet. Mr. Rudo received his law degree in 1983 from Harvard Law School. He is admitted to practice in Illinois (1983) and Florida (1985).

**Carl R. Tannenbaum** is the Chief Economist for LaSalle Bank Corporation, a \$100 billion organization centered in Chicago. LaSalle is an affiliate of the ABN AMRO Bank of Holland, one of the world's largest financial institutions.

In this capacity, Mr. Tannenbaum provides internal and external briefings on business conditions. Mr. Tannenbaum publishes weekly, monthly, and quarterly commentary for distribution to the bank's customers. Mr. Tannenbaum serves as a quote contact for a number of publications and provides commentary on business issues for CNBC, CNN, and other media outlets.

Mr. Tannenbaum is a member of the Blue Chip panel of economic forecasters and is President of the National Association for Business Economics. In addition to his economic duties, Carl is also responsible for measuring the organization's interest rate risk and monitoring its investment portfolio.

Mr. Tannenbaum has been with the organization for twenty-three years. He holds an M.B.A. and a B.A. in finance and economics from the University of Chicago.

**David E. West** is a Managing Director in the Investment Banking Group at Stout Risius Ross Advisors, LLC and leads the Group's financing effort. Mr. West has 23 years of experience in delivering sophisticated financial and strategic advisory services and in the evaluation and execution of private market financing transactions including senior debt, subordinated debt and equity investments. In addition to private market financing, Mr. West has a broad range of transaction experience involving primarily middle-market companies, including mergers and acquisitions advisory; issuance of public debt, convertible debt and equity securities; solvency opinions; and fairness opinions. Over the course of his career, Mr. West has been involved in private financings aggregating over \$2.6 billion in capital raised and in public transactions aggregating over \$3.1 billion in capital raised.

Mr. West focuses his efforts on advising privately-owned businesses regarding their strategic and financial alternatives in the context of enhancing overall financial flexibility, assessing and capitalizing on strategic growth opportunities and maximizing shareholder value.

Prior to joining Stout Risius Ross Advisors, LLC, Mr. West founded and ran Pioneer Capital Advisors, LLC, a middle-market focused firm providing value-added financial advisory and capital raising services. Prior to Pioneer Capital Advisors, LLC, Mr. West held senior investment banking positions at HLHZ Capital, Inc., ABN AMRO Incorporated, A. G. Edwards and Sons, Inc. and The First National Bank of Chicago. Mr. West also held investment banking positions at Merrill Lynch Capital Markets and Harris Trust and Savings Bank.

Mr. West earned an MBA in Finance and Accounting from the University of Chicago Graduate School of Business and a BA in Finance and Business Administration from Lewis University. He is a Certified Public Accountant, certified in the state of Illinois, and has also earned the right to use the Chartered Financial Analyst designation.

**Registration Fees**

\$30.00 ACG Members

\$40.00 Non-ACG Members

**Cancellation Policy**

All cancellations received in writing to [tcobb@acg.org](mailto:tcobb@acg.org) no later than 5pm, April 12 will receive full credit. All no shows will be invoiced. Payment is expected at the time of registration.

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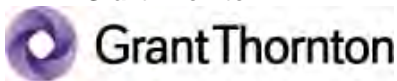
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