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Title: Breakfast Meeting - November 2, 2007

Category: Breakfast Meeting

Location: The Metropolitan Club, Sears Tower, 66th Fl

Start Date: November 2, 2007

End Date: November 2, 2007

City: Chicago

Description: **Incorporating Acquisitions/Divestitures into the Corporate Strategic Plan**

Date: **November 2, 2007**

Place: **The Metropolitan Club, Sears Tower, 66th Fl**

Time: **7:30 am – 9:15 am**

(NOTE LOCATION OF MEETING)

Special Corporate Event Featuring:

Roundtable discussion of Corporate Development Professionals including representatives from **Illinois Tool Works, Follett Corporation, Federal Signal and Conwed Plastics.**

Topics will include:

- Incorporating acquisitions/divestitures into the strategic planning process
- Establishing the strategic foundation for an acquisition
- Development of a clear acquisition/divestiture profile
- Acquisition evaluation and approval
- Involvement of internal and external resources.
- Acquisition integration processes

Moderator:

Terrel Bressler, Managing Director, Stout Risius Ross Advisors, LLC

Panelists:

Maria C. Green, Associate General Counsel & Assistant Secretary, Illinois Tool Works, Inc.

Stephanie K. Kushner, Senior Vice President & CFO, Federal Signal Corporation

Jerry Hamilton, Executive Vice President Strategy and Business Development, Follett Corporation

Lee Vandermyde, Vice President Corporate Development, Conwed Plastics.

Terrel G. Bressler is a Managing Director in the Investment Banking Group at Stout Risius Ross Advisors, LLC. During his 20-year career in the investment banking/investment business, Mr. Bressler has originated a wide variety of M&A and capital raising assignments and has assisted numerous middle market companies and their shareholders with mergers, acquisitions, raising debt, mezzanine and equity capital and other investment banking transactions.

Mr. Bressler has worked with clients in many industries and has developed extensive experience with manufacturing companies, consumer products and food businesses and distribution concerns. To date, Mr. Bressler has completed over 60 investment banking transactions including raising almost \$2 billion in debt, mezzanine and equity capital and assisting in the sale of companies with valuations as small as \$15 million and as large as several hundred million.

Prior to joining Stout Risius Ross Advisors, LLC, Mr. Bressler was a Managing Director and head of the Chicago office of Cleary Gull, a boutique M&A firm. He was also a Partner in investment banking with William Blair & Company and held senior investment banking positions with McDonald & Company (now part of Key Bank) and First Chicago Capital Markets (now JP Morgan Chase). In addition, Mr. Bressler was previously the Director of Originations and Business Development for William Blair Mezzanine Capital Partners (now Merit Capital Partners), a \$1 billion mezzanine investment fund advisor. Before starting his investment banking career 20 years ago, Mr. Bressler was a member of Arthur Andersen & Company's Small Business Advisory Division.

Mr. Bressler earned an MBA, with a concentration in finance, from The University of Wisconsin and a BBA-Accounting from the University of Wisconsin-Milwaukee. He is an active board member of the Chicago Chapter of the Association for Corporate Growth.

Maria Green is Associate General Counsel and Assistant Secretary at Illinois Tool Works Inc. (ITW) in Glenview, Illinois. ITW is a Fortune 200 diversified manufacturer and employs some 50,000 people in 48 countries.

Since joining ITW in 1997, Ms. Green has completed over 105 acquisitions, including the acquisition of three publicly traded companies. In addition, her practice includes litigation supervision and general advice on import/export, anti-trust and general corporate matters. She is a member of the bar in the states of New York and Illinois as well as the District of Columbia.

Ms. Green is a graduate of the University of Pennsylvania and Boston University School of Law.

Jerry Hamilton is Executive Vice President of Strategy and Business Development for Follett Corporation. Headquartered in River Grove, IL, Follett Corporation is a \$2.5 billion company focused on the education industry.

For over 130 years, Follett has been a partner to education by providing Kindergarten through 12th grade products such as: textbooks and supplemental materials, library books, library automation and data analytics software. In addition, Follett has an extensive college and university retail bookstore operation in the U.S. and Canada providing text and trade books, school apparel and student supplies and gifts. As the head of Strategy and Business Development, Mr. Hamilton is responsible for spearheading the development of overall corporate strategy and overseeing the creation of division- level strategies and related strategic initiatives. Additionally, Mr. Hamilton leads the corporation's market research activities and acquisitions efforts. These efforts resulted in four acquisitions during 2007. In recent years, Mr. Hamilton has headed Follett's economic value added (EVA), Balanced Scorecard, growth, portfolio balancing and distribution initiatives.

Prior to joining Follett Corporation, Mr. Hamilton held leadership positions in strategy and business development at Automated Data Processing and Dade-Behring, Inc. and business development and financial roles with Baxter International.

Mr. Hamilton received a BBA in from Loyola University of Chicago and an MBA from DePaul University of Chicago. Jerry is currently pursuing additional studies at the University of Chicago's Management Institute.

Stephanie K. Kushner, 51, is senior vice president and chief financial officer of Federal Signal Corporation. In this role, Ms. Kushner is responsible for all aspects of Federal Signal's financial operations, including accounting, financial planning and analysis, investor relations, tax, mergers and acquisitions, and treasury.

Prior to joining Federal Signal in 2002, Ms. Kushner served as treasurer of FMC Corporation. Previously, Ms. Kushner served as director of financial planning, and held various senior finance positions, including director of financial planning and group financial director for FMC's businesses in the U.K. Ms. Kushner also served as division controller for the global process additives division, based in Manchester, England. Kushner joined FMC in 1989 as vice president of finance and chief financial officer of FMC Gold Company. Prior to joining FMC, Ms. Kushner served as director of financial planning and analysis for Homestake Gold Company, a San Francisco-based gold mining company. Ms. Kushner began her career with Amoco Corporation and held positions of increasing responsibility in their chemicals, international oil and minerals divisions.

Ms. Kushner serves as a director of Wabash National Corporation and chairs their audit committee. Ms. Kushner holds a Bachelor of Arts degree in economics and French literature magna cum laude from Douglass

College — the women's college at Rutgers University, where she graduated Phi Beta Kappa. Ms. Kushner holds a Master of Business Administration degree from the University of Pennsylvania's Wharton School with a concentration in corporate and international finance.

Lee Vandermyde is Vice President – Corporate Development for Conwed Plastics, a specialty plastics processing company. Conwed is a subsidiary of Leucadia National Company, a diversified holding company listed on the NYSE. Mr. Vandermyde focuses on strategic acquisitions related to Conwed Plastics as well as new manufacturing related investments on behalf of Leucadia.

Prior to joining Conwed, Mr. Vandermyde was a Managing Director at Harris Nesbitt (BMO Capital Markets), an integrated full-service mid-market investment and corporate bank, and was responsible for initiating and executing investment banking and capital raising assignments for middle market companies and private equity funds in a variety of industries. During his 14 years with Harris Nesbitt, Mr. Vandermyde has completed transactions with over \$2 billion in aggregate value. Mr. Vandermyde began his career at Old Kent Bank – Illinois in the Corporate Banking Department.

Mr. Vandermyde received a Bachelor of Science degree in Finance from Southern Illinois University at Carbondale and an M.B.A. from the J.L. Kellogg School of Management at Northwestern University.

Registration Fees

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