

## Past Events - Detail Page

**Title:** International Conference - Business Without Borders

**Location:** The Sheraton Chicago Hotel & Towers

**Start Date:** February 15, 2005

**End Date:** February 15, 2005

**City:** Chicago

**Description:** **"BUSINESS WITHOUT BORDERS"**

A "HOW TO" CONFERENCE ON CROSS BORDERS DEALS AND TRADE

Tuesday, February 15, 2005

Sheraton Chicago Hotel & Towers  
301 East North Water Street  
Chicago, Illinois

WE WILL NO LONGER ACCEPT REGISTRATIONS VIA THE WEBSITE HOWEVER REGISTRATIONS WILL BE ACCEPTED AT THE DOOR. QUESTIONS CALL 630-455-1740.

ACG Members - \$125.00 Registrations received by Feb. 4 2005

Non-Members - \$150.00 Registrations received by Feb. 4, 2005

ACG Members - \$175.00 Registrations received **after** Feb. 4, 2005

Non-Members - \$175.00 Registrations received **after** Feb. 4, 2005

**Refund Policy - The registration fee is refundable if your cancellation is received in writing to [Chicagoacg@acg.org](mailto:Chicagoacg@acg.org) by Feb. 7th minus a \$25.00 processing fee. The registration fee is NON-REFUNDABLE after Feb. 7, 2005. All cancellations received will be confirmed by e-mail.**

ACG Chicago, America's leading authority on corporate growth for middle market enterprises, proudly presents a unique Conference focused on business growth in our global economy. This Conference, an information packed program, will survey key issues faced by companies who want to grow internationally. You'll hear the "war stories" of company leaders who've been there and key technical points on law, taxes, finance and risk management from experts in their field. There will be plenty of time for questions and discussion. And, you'll get an opportunity in the "Consular Trade Fair" to talk one on one with trade representatives of America's 10 leading trading partner countries. Whether you want to grow by acquisition, investment, foreign sourcing, or joint venture this program will get you off the ground and running.

7:30 am

Registration

7:30 – 8:30 AM

Buffet Breakfast

8:30 – 9:30 AM

**"The Current Climate"**

A panel discussion by leading economists and a business journalist from the Economist Magazine on economic and political conditions affecting cross border deals and trade

**Moderator:**

Joseph B. Cahill, Managing Editor, Crain's Chicago Business

**Panelists:**

Gregory Anderson, Senior Foreign Exchange Strategist, ABN AMRO  
 Julie Sell, Midwest Bureau Chief, The Economist  
 Siva Yam, President, U.S. China Chamber of Commerce

9:30 -11:45 AM

**“The Consular Trade Fair”**

Meet and talk one on one with consular officials and trade representative of America’s 10 leading trading partner countries.

10:00 -11:30 AM

**“Getting the Deal Done”**

Five experts address the legal, tax, finance, insurance and cultural challenges of cross border deals and trade.

**Cross Border Financing:**

Brant Ahrens, Senior Vice President, LaSalle Bank

**Outsourcing:**

Allan Cheshire, Former Dir. International Consulting, RSM McGladrey, Inc.

**Insurance & Risk Assessment:**

Philip Gawthorpe, Managing Director Global Business, AON

**Taxation:** Daniel McMann, Partner, BDO Seidman, LLP

**Legal Issues in M&A Transactions:**

Peter Tucci, Partner, Piper Rudnick

11:45 -1:15 PM

Luncheon featuring as our Guest Speaker -  
**David Hale**, Renown Economist and Analyst

1:30 – 2:45 PM

**“War Stories of the Initiated”** - Four business leaders recount their experiences doing cross border deals.

**Moderator:**

Dan Miller, Business Editor, Chicago Sun-Times

**Panelists:**

Brian McNeill, President & CEO, Southco, Inc.  
 Kenneth Pape, President & CEO, PFG Enterprises, Inc.  
 Thomas Parro, Dir. Mergers & Acquisitions, Globe Union Group  
 Thomas Quinn, President & COO, Jordan Industries, Inc.

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